

## ORION, ALBUQUERQUE, NM

On Friday, April 4, 2008, ORION participated in a job fair hosted by the Kirtland Air Force Base Airman and Family Readiness Center at the Mountain View Club on Kirtland Air Force Base, NM. Paula Whittlesey, Senior Technical Recruiter, Joe Barfoot, ORION Supplier Manager to Sandia National Labs, and Brandy Marr, HR Staffing Coordinator, attended the event to discuss job opportunities at ORION.

The job fair became big news on the radio when one employer, Fidelity Investments, which recently moved some of its operations to Albuquerque, advertised openings in their customer service department.

Some organizations with which ORION has worked were also present at the job fair, Booz Allen Hamilton and Lockheed Martin, to name a couple.

Although the crowd was smaller than at previous fairs, Paula, Joe and Brandy were able to promote ORION successfully, to many qualified applicants. A couple of ORION's competitors were present: COMPA Industries, Inc. and The Plus Group, but that didn't stem the flow of job seekers headed ORION's way.

It was a long day for ORION's representatives, but certainly a successful day. The bulk of visitors were retiring military professionals seeking employment in the private sector. Others were displaced INTEL professionals seeking job opportunities with companies in similar industries. ORION received roughly 30 resumes for very qualified individuals, and the recruiting team is actively seeking to place those individuals with ORION's various contracts.



Joe Barfoot, ORION's Supplier Manager to Sandia Labs, stands in front of the ORION display at the 2008 Job Fair hosted by the KAFB Airman and Family Readiness Center.

If you have any questions regarding the recent job fair, please direct your inquiries to Joe Barfoot, ORION Supplier Manager to Sandia National Labs, at (505) 998-4000 or [jbarfoot@orionint.com](mailto:jbarfoot@orionint.com). Paula Whittlesey, Senior Technical Recruiter, would also be happy to answer any questions regarding the job fair or employment opportunities with ORION; she may be reached at (505) 998-4000, or [pwhittlesey@orionint.com](mailto:pwhittlesey@orionint.com).

Feel free to view the ORION website for all current openings at ORION, [www.orionint.com](http://www.orionint.com).



"Trust in yourself. Your perceptions are often far more accurate than you are willing to believe."

-Claudia Black

## ORION, WASHINGTON, D.C.

On 18 March 2008, ORION was awarded a \$12.5 million dollar contract by the Naval Research Laboratory to provide research, development and engineering services in the area of Technology Upgrades for InfraRed Countermeasures systems. This is a natural follow-on to the work ORION performed under the Integrated Cooperative Countermeasures and Advanced Technology contract at NRL for the last five plus years. The contract consists of a one-year base period with three one-year option periods. The Base Year Period of Performance runs from 18 March 2008 through 17 March 2009.

Dr. Ríos and Marc Tripp met with Dr. Patten and Dr. Lynn, of the NRL, on April 2nd for the kick-off of the new contract. Dr. Ríos stressed that we are extremely gratified to be given the opportunity to continue to serve our NRL customers. ORION has had a presence at NRL (through Raven) for almost 25 years, and has had additional presence in the Washington, DC metropolitan area since 1988 serving, among other customers, the Department of Energy and the Federal Aviation Administration. Both Dr. Patten and Dr. Lynn were very impressed with the proposal ORION submitted and with the exceptional quality of our past work. Dr. Patten also told Dr. Ríos that opportunities exist within the contract to have outside agencies use the NRL vehicle as a way to fund short fused requirements. Poten-

tial customers mentioned include NAVAIR, SPAWAR and DHS. These agencies have all been past partners with NRL and the future should hold the same potential. Overall, the meeting went very well and Dr. Ríos took the opportunity to visit with some of our NRL personnel.

NRL received two proposals. Both were considered adequate price competition, and both were found to be in the competitive range. ORION's was considered the best value for the government, having the highest technical qualifications and the lowest cost. Further, there were no weaknesses or deficiencies found in our proposal. Upon notification of intent to award, our competitor challenged ORION's certification of size standard, but the Small Business Administration dismissed the challenge.

ORION wants to congratulate our NRL personnel whose work established our exceptional past performance. The invaluable assistance you provided for the technical proposal, and your continued professionalism throughout the transition phase cannot be overemphasized. A debt of thanks also goes to the Administrative staff, particularly HR, Contracts and Accounting, for putting together a winning Cost and Business Administration Proposal!

Thanks to everyone for your help and hard work!

ORION looks forward to providing exceptional service to NRL and other potential customers.

## Contact Us



### Supplier Management

Joe Barfoot

Supplier Manager, Sandia  
jbarfoot@orionint.com

Sharon Potter

Supplier Manager, LANL  
spotter@orionint.com

### Recruiting

Paula Whittlesey

Senior Technical Recruiter  
pwhittlesey@orionint.com

Brandy Marr

HR Staffing Coordinator  
bmarr@orionint.com

### Human Resources

Errol Vega

Human Resources Manager  
evega@orionint.com

Kim Smith

HR Generalist, Sandia  
ksmith@orionint.com

Jennifer Smith

HR Generalist, LANL  
jsmith@orionint.com

"Life is 'trying things to see if they work'."  
-Ray Bradbury

